# Piedras Blancas Light Station Association Minutes from Board Meeting RaboBank, Main Street, Cambria, CA August 28, 2013

Board Members in attendance: Jack Morehead (Chair), Tim Postiff (Vice Chair), Jim Harris (Secretary), Fred Apitz (Treasurer), David Cooper, and Jim Boucher (Ex-Officio) Board Members absent: Carole Adams (Ex-Officio)

Others present: Holly Gant (PBLSA Program Director), Ivy Ku (Student Conservation Association Intern (SCA)), Molly Nilsson (American Conservation Experience intern (ACE)), David Christy (BLM video), Jim Pickering (BLM video)

Jack Morehead called the meeting to order at 6:05 p.m.

**Announcements:** Jack introduced David Christy and Jim Pickering of the BLM, who will video portions of the meeting in preparation for the California Coastal Partnership Celebration at PBLSONA on October 23, 2013.

**Approval of the Agenda:** Agenda was approved. **Reports:** 

- 1. Secretary Report Jim Harris previously emailed a copy of the minutes of July 24, 2013 for review; Jim Harris thanked Holly Gant for preparing the minutes during his absence. *M/S/P Minutes of July 24, 2013 approved.*
- 2. Financial Status and Treasurer's Report Fred Apitz distributed his report with the emailed agenda for this meeting for review prior to the meeting (see Appendix A). Fred reviewed the situation regarding the BLM request to transfer \$147K from the PBLSA to BLM, and the response to resolve the issue this past month. Discussion followed. It was noted that the forms SF 270 and SF 425 to be used in the future are included in his report for reference. Jack and Jim Boucher agreed that the "annual report" requested by BLM should be satisfied with the SF 425 with totals for the year used; Jim Boucher is to verify that this plan is acceptable to the BLM. Jack thanked Fred for all his work to resolve the issue this past month. M/S/P Treasurer's Report of August 28, 2013 approved, and Fred is directed to write a certified check from the PBLSA to BLM for \$122,394.01 to finalize the issue.
- 3. Gift Shop Report Holly Gant directed the members to the updated monthly summary of gift shop sales prepared by Carole Adams, which is presented in Appendix B.
- 4. BLM Update Jim Boucher presented the August 28, 2013 BLM report that was previously presented with the agenda for the meeting, and is contained in Appendix C. Jim Boucher noted that the restoration of the Fog Signal Building will provide a venue for fund raising events. He also noted that the entry gate is in working order, having been repaired and refurbished.
- 5. Website Development Holly Gant stated that the PBLSA website continues to attract new memberships and donations for the bricks.
- **6.** PBLSA Events It was noted that the planned Monster Bash in October was cancelled because of the conflict with numerous other events in the community planned at the same time.
- 7. Grants Holly reported that a member of the PBLSA has to be present at Cambria in order to receive a grant; it was agreed to pursue the grant opportunity to support the educational outreach program shortfall. Jim Boucher reported that he was not optimistic about the three grants to the Great American Outdoors because of the uncertainties in federal funding. He mentioned that Ivy Ku is working with a grant opportunity in San Luis Obispo. Jody Nelson is working on a coastal grant for non-native plant eradication in the PBLSONA; a representative will be visiting the site to assist in preparing the proposal. Holly Gant and Jim Harris will build upon the work that Ivy Ku has done for the Honda grant to support the educational outreach program; the plan is to request around \$25K for support of three years of the program in a proposal due on November 1, 2013.
- 8. Membership Tim Postiff provided a document summarizing the PBLSA renewals and new memberships for the year (see Appendix D).

## **Old Business:**

 November-December PBLSA meeting date and October 1 Beacon deadline – In order to accommodate the October 1 publication date for the Beacon and include the schedule of PBLSA board meetings for the year, the following motion was passed: M/S/P For 2013 PBLSA board meetings, the November meeting will be changed to Wednesday November 20, 2013 and the December meeting will be cancelled.

## **New Business:**

- 1. PBLSA support of Interns Jim Boucher stated that he does not anticipate funds being available to support more permanent BLM positions, nor seasonal positions, for the PBLSONA in the near future, and therefore is reviewing the recruitment of interns. It is noted that the PBLSA is in a financial position to support the use of interns. Jim Boucher noted that the Cal Poly Parks and Recreation program requires majors to devote 400 hours of community service (essentially one quarter full time). Also the ACE and SCA interns have provided valuable support to the PBLSONA. Interns in the summer could be used to provide additional public tours in the afternoon. Jim Harris noted that discussions with the Cal Poly Construction Management program suggested that a part time CM internship for a guarter (16 hours per week at \$15 per hour with \$25 per week in travel stipend plus overhead expenses) would cost about \$3K for the PBLSA to support, and would be very attractive to a senior year CM major. Fred stated that PBLSA support could be implemented in a straightforward manner by the PBLSA. It was the consensus of the board members that the plan to recruit interns supported by PBLSA funds be pursued. Jim Boucher will contact the faculty that he knows in the Parks and Recreation Department, and Jim Harris will work with Jim Boucher to investigate recruiting a part time CM intern for the Fall quarter. Email with the PBLSA members will be used to formalize any financial arrangements.
- 2. Proposal for membership benefits After discussion regarding the proposal for memberships presented in Appendix E, the consensus was to follow the model for membership benefits used by Point Sur: *M/S/P The following membership benefits are to be offered with no explicit choice to "opt out of aifts" provided:*

Membership Level (\$)	Benefit
50	2 tour passes + newsletter
100	4 tour passes + newsletter
250	6 tour passes + newsletter
500	8 tour passes + newsletter + brick
1000	10 tour passes + newsletter + brick

## Discussion:

- Amenity fee collection Jim Boucher led a discussion regarding a plan for the PBLSA to collect, and take responsibility for, the amenity fees charged for the public tours. The BLM would contract with the PBLSA to collect the amenity fees from the public tours. The PBLSA would place the funds in their account, and the required (small) percentage of the receipts would be sent to the BLM. It would be imperative that the tours continue to be the responsibility of the BLM, who would continue to set the policy and standards for the volunteers. Jim Boucher was encouraged to pursue the plan, and to report to the PBLSA at its next meeting.
- 2. Jim Boucher stated that he is still working on recruiting more members to the PBLSA board, focusing on business women as candidates; members are encouraged to send any potential names to Jim Boucher.

Jack Morehead adjourned the meeting at 8:12pm

# Appendix A: Treasurer's Report 8/28/13 Fred Apitz

# Treasurers Report Light Station Association Board meeting 8-28-13

Profit: last month \$1,656.95 YTD \$4,821.00

**BLM Support:** last month \$27.97 YTD 8,859.90(included in above Profit)

# A) Past Financials

Performance For: All Accounts

Your Balances Over Time - (11/01/2012 - 07/31 /2013)

Month	Beginning Bal	Market Chng Div & Int Deposits		Withdrawals	Ending Balance	
Jul-13	\$631,251.93	\$4,721.89	\$1,136.70	\$0.00	\$0.00	\$637,110.52
Jun-13	\$641,911.45	(\$11,676.43)	\$1,016.91	\$0.00	\$0.00	\$631,251.93
May13	\$650,373.20	(\$9,684.42)	\$1,222.67	\$0.00	\$0.00	\$641,911.45
Apr-13	\$618,552.29	\$4,859.56	\$1,883.56	\$25,877.79	(\$800.00)	\$650,373.20
Mar-13	\$616,952.80	\$518.33	\$1,081.16	\$0.00	\$0.00	\$618,552.29
Feb-13	\$617,057.14	(\$655.93)	\$551.59	\$0.00	\$0.00	\$616,952.80
Jan-13	\$512,780.22	\$1,674.43	\$602.49	\$107,950.17	(\$5,950.17)	\$617,057.14
Dec-12	\$415,092.95	(\$1,139.06)	\$461.96	\$123,364.37	(\$25,000.00)	\$512,780.22
Nov-12	\$280,134.39	(\$374.65)	\$333.21	\$135,000.00	\$0.00	\$415,092.95
Total		(\$11,756.28)	\$8,290.25	\$392,192.33	(\$31,750.17)	

## **B)** Current Financials

The above referenced loss is due to some extraordinary expenses: sold FGNMX \$460.35, depreciation expense

\$1,632.00 and Workmans Comp. Ins. \$471.00.

funds secured through the cooperative agreement (L11AC20287) \$7,000 plus 140,000 of supplement 0001, plus

interest earned, minus \$25,012 of documented expenditures as shown in the table below.

<sup>1)</sup> Enclosed is "Exhibit A" the P&L Statement for July 1 through July 31, 2013 Cost of goods sold is estimated due to unavailable inventory number.

<sup>2)</sup> Due to a misunderstanding of contractual requirements it has become necessary to return the unspent portion of

LLLAC20287		Inkled Funding		Sepplement 0001	CONSTRUCTION OF		Supplement 0002	920000
Expense	Date	\$7,000 from No. 38	\$40,000 Rem No. 20	\$95,747 itam No. 30	\$4,258 Item No. 40	\$40,000 Item No. 50	\$5,000 Item No. 60	\$47,000 ftern No. 70
Outreach	me eral detail	\$7,000.00	\$5,855.00					
Visitor Services	Marriel 2013		\$7,383.00					
Restoration	Dec 13	20			52,000.00			
aintenance/Operations	Dec-lul 2013		\$2,895.00					
Totals		\$7,000.00	\$16,012.00		\$2,000.00			- 1

3) The total to be refunded is \$147,000 plus interest earned (\$382.81 + \$23.20) \$406.01 minus \$25,012.00 as shown in above table = \$122,394.01 the following funds are available in dedicated accounts:

BLM Support #8158 Fog Signal Bldg. #8956	\$15,023.20 \$98,382.81
Heritage Oaks Bank	\$ 7,071.00
Total needed	\$120,477.01 \$122,394.01
short	(\$1,917.00)
plus needed operating fund for BLM support	(\$5.000.00)
to be covered by PBLSA	\$6,917.00

The above amounts will be transferred to Heritage Oaks Bank to cover the needed Cashiers Check.

4) Leona Parker (GMO) specifies a "certified" Cashiers Check in the above amount, this is an outdated term for a Cashiers Check, no additional certification is available. I need the exact description of the beneficiary "Bureau of Land Management, Grants Management Officer"?

Further a letter of explanation (Exh. C) and Form SF 270 (Exh.D) have to accompany the above Check,

If we consider the beginning of the contract with the filing of SF 270, then the first quarterly report SF 425 (Exh. E) wont be due until September 30<sup>th</sup>.

# Itemized Categories - Last month

Special Control	HIS SOM	- arredu		meeter 11	
	7/1	/2013 throu	ah 7/3	31/2013	

/25/2013		7/1/2013	through 7/31/201	3			Page
Date	Account	Num	Description	Memo	Tag	Cir	Amount
INCOME							5,045.55
Income							4,341.42
Donations							25.00
Gift Shop Donations							115.50
Gift Shop Income							3,635.00
Internet Sales (PayPal)							115.92
Membership Dues, Inc.							150.00
Special Events							300.00
Brick, Engraved							300.00
Interest Inc							0.04
_Divinc							1,164.44
_RizdGain							460.35
EXPENSES							-6,702.50
Cost of Goods Sold							-2,814.44
Cost of Material							-2,430.00
Credit Card Expense							-66.90
Mailing Expense							-6.15
Sales Tax, Expense							-311.41
Fees, Charges & Depreciation							-1,632.00
Giftshop Display Depreciaci	ion						-915.00
Registration Renewal Fee							-50.00
Website Amortization							-667.00
Membership							-590.20
Beacon printing							-494.50
Postage							-95.70
Office Expense							-55.45
Postage, other							-46.00
Supplies							-9.45
Payroll Expenses							-1,438.18
Insurance - Workmans Com	ip.						-471.00
Paychex Monthly Charge							-62.07
Salary							-726.23
Total Tax Liability Payment							-178.88
Public Relations							-105.10
Promotions							-105.10
Restoration and BLM Support							-27,97
Interpretation & Visitor Serv	vices						-27.97
Volunteer Expense							-39.10
TRANSFERS							0.00
Heritage Oaks Bank							609.92
Rabobank Checking							3,045.79
Visa Carole Adams							-177.92
Visa Holly Gant							469.78
BLM Bakersfield, Michelle Ort	iz						432.00

# Itemized Categories - Last month 7/1/2013 through 7/31/2013

							Page 2	
Date	Account	Num	Description	Memo	Tag	Clr.	Amount	
op Inventory							-2,931.57	
ax accr., Liability							-584.00	
				OVER ALL	TOTAL		4 866 56	
	op Inventory	op Inventory fax accr., Liability	op Inventory fax accr., Liability	op Inventory fax accr., Liability	op Inventory ax accr., Liability	op Inventory fax accr., Liability	op Inventory fax accr., Liability	

August 25, 2013

Ms. Leona Parker Grants Management Officer 2950 Riverside Drive Susanville, CA 96130

Ref.: L11AC20287 PBLSA

Dear Ms. Parker,

Please find enclosed the requested refund cashiers check in the amount of \$122,394.01

This amount is the result of \$147,000 plus earned interest in the amount of \$406.01 minus the accumulated expenses in the amount of \$25,012.00.

The enclosed spreadsheet details and is in support of the above expense amount.

Also enclosed is the request for reimbursement (SF270) in the same above amount.

Since we are essentially starting over the first quarterly report will be due on September 30<sup>th</sup>, is that correct?

Thank you for your forbearance and patience in this matter, I hope that the future will find us in a more compliant and professional manner.

With friendly regards,

Fred W Apitz
Treasurer
Piedras Blancas Light Station
Association, Inc.

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City, State and Zi <sup>th</sup> Code: San Sime	on, CA 93452		City, State and ZIP		CA 93452-0127				
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13.	CERTIFICATION								
I certify that to the best of my knowledge and belief the data on the reverse are correct and that all outlays.	DIGNATURE OR AUTHORISED CERTIFYING OFFICIAL	August 25, 2013							
were made in accordance with the grant conditions or other agreement and that payment is due and has not been previously requested.	TYPED OR PRINTED HAVE AND TITLE Fred W Apitz, Treasurer	TELEPHONE (AREA CODE, NAMBER, EXTENSION) 805/927-0727							

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Public reporting burden for this collection of information is estimated to average 60 minutes per response, including time for reviewing instructions, searching existing data sources, gethering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0004), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET, SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

### INSTRUCTIONS

Please type or print legibly, Items 1, 3, 5, 9, 10, 11e, 11f, 11g, 11i, 12 and 13 are self-explanatory; specific instructions for other items are as follows:

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- 4 Enter the Federal grant number, or other identifying number assigned by the Federal sponsoring agency. If the advance or reimbursement is for more than one grant or other agreement, insert N/A; then, show the aggregate amounts. On a separate sheet, list each grant or agreement number and the Federal share of outlays made against the grant or agreement.
- 6 Enter the employer identification number assigned by the U.S. Internal Revenue Service, or the FICE (institution) code if requested by the Federal agency.
- 7 This space is reserved for an account number or other identifying number that may be assigned by the recipient.
- 8 Enter the month, day, and year for the beginning and ending of the period covered in this request. If the request is for an advance or for both an advance and reimbursement, show the period that the advance will cover. If the request is for reimbursement, show the period for which the reimbursement is requested.
- Note: The Federal sponsoring agencies have the option of requiring recipients to complete items 11 or 12, but not both, Item 12 should be used when only a minimum amount of information is needed to make an advance and outlay information contained in item 11 can be obtained in a timely manner from other reports.
  - 11 The purpose of the vertical columns (a), (b), and (c) is to provide space for separate cost breakdowns when a project has been planned and budgeted by program, function, or

activity. If additional columns are needed, use as many additional forms as needed and indicate page number in space provided in upper right; however, the summary totals of all programs, functions, or activities should be

shown in the "total" column on the first page.

- 118 Enter in "as of date," the month, day, and year of the ending of the accounting period to which this amount applies. Enter program outlays to date (net of refunds, rebates, and discounts), in the appropriate columns. For requests prepared on a cash basis, outlays are the sum of actual cash disbursements for goods and services, the amount of indirect expenses charged, the value of inkind contributions applied, and the amount of cash advances and payments made to subcontractors and subrecipients. For requests prepared on an accrued expenditure basis, outlays are the sum of the actual cash disbursements, the amount of indirect expenses incurred, and the net increase (or decrease) in the amounts owed by the recipient for goods and other property received and for services performed by employees, contracts, subgrantees and other payees.
- 11b Enter the cumulative cash income received to date, if requests are prepared on a cash basis. For requests prepared on an accrued expenditure basis, enter the cumulative income earned to date. Under either basis, enter only the amount applicable to program income that was required to be used for the project or program by the terms of the grant or other agreement.
- 11d Only when making requests for advance payments, enter the total estimated amount of cash outlays that will be made during the period covered by the advance.
- 13 Complete the certification before submitting this request.

STANDARD FORM 270 (Rev. 7-97) Sect.

## FEDERAL FINANCIAL REPORT

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Cramburs Form 425 CellS Approval Number: 3348-3081 Exposition Date: 19/31/2011

Paperwork Burden Statement
According to the Paperwork Reduction Act, as amended, to persons are required to respond to a collection of information unless it displays a valid CNB Contral Number. The void CNB contral According to the Paperwork Reduction and the CNB contral Number of the CNB contral Number

# **Appendix B: Gift Shop Sales Report – Carole Adams**

# GIFT SHOP SALES

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
2011	884	1009	1354	2517	1435	2216	3481	2973	1733	1445	1158	1837	\$22,042
2012	862	922	1497	1812	1366	2121	3718	3725	1951	2653	1207	1344	\$23,178
2013	1848	1270	1931	2849	2208	3407	4351						

Total gift shop sales Jan-July \$17,864

# Appendix C: BLM Update 8/28/13 Jim Boucher

# **BLM Update 08/28/2013**

**Communication Tower** –Wellsona Iron & Engineering estimates the tower to be finished by the end of the first week in Sept. Most of the support timbers are in place. Work continues on the interior of the shed. All stakeholders using the tower will meet on site in the near future to work out transfer of equipment to the tower and shed

**Fog Signal Bldg. Foundation** – The foundation upgrade project will take place in September and will involve permeation grouting in combination with a perimeter underground curbing. NPS Historic Preservation Crew Yosemite has drafted an agreement to repair the brick walls this winter (Jan – mid March). Shoreline Engineering is developing seismic upgrades alternatives for the structure.

**CA Coastal Trail Segment-** Compliance requirements and a SLO Co. land use permit are being pursued. A meeting with SLO Co regarding permitting took place 7/30. It was determined that full permitting process will be required.

**Potable Water Project** – BLM representatives and hydro-geologist Tim Cleath met with SLO Co permitting officials to discuss water development alternatives. SLO Co determined that no permitting requirements were required. Discussions with the Regional Water Quality Board are in progress to determine the best way to dispose of effluent water if reverse osmosis is pursued.

**Phone System Upgrade-** Conduit has been put in place to house new wiring. The wiring will be installed as time permits.

**Entry Gate and Gate Opener-** A new gate opener and related hardware is being installed by Sjodron Electric. In addition, repairs to the gate are being made. The gate and opener should be repaired by 8/31.

**Tours** – Tours will be Tuesdays, Thursdays & Saturdays starting Sept 1.

**Special Events-** Volunteer appreciation luncheon 8/29 at noon. CA Coastal Partnership Celebration, 10/23 at 10 am.

**Educational Outreach Program** – The outreach program for the 2013-2014 school year will begin on Sept 20 with Cayucos Elementary School.

# Appendix D: PBLSA renewals and new memberships for the year

# 2013 Renewals

# 2013 New Memberships

	\$50	\$100	\$250	\$500	\$1,000	Other	\$ Total	\$50	\$100	\$250	\$500	\$1,000	Other	\$ Total
January	4	1				1	335						1	200
February	11	1	1			1	580	2						100
March	5	2					450	1						50
April	2	1					200		2					200
Мау	8	3					700	1						50
June	2	1					300		1					100
July	2						100							
August		1					100	2						100
September														
October														
November														
December														
TOTALS	34	10	1	0	0	2	\$2,765	6	3	0	0	0	1	\$800

# Appendix E: Proposal for membership benefits – Tim Postiff

# **Membership Benefit Proposal**

To increase membership we would like to add gifts for each new member. Hopefully this would entice people to join or renew, but it would also be a nice gesture to our members. Below is our proposal followed by examples of membership gifts from local nonprofits. We propose a similar benefit structure starting immediately with each new member and renewal upgrade.

# PBLSA proposal Cost above present \$50- newsletter, decal, pin, set of Judy Lyon notecards \$6 \$100- above + ballcap \$19 \$250- above + signed Pt. PB book \$29 \$500- above + 2 twilight tour passes \$59 \$1000- above + brick (or private tour?) \$86

With an "opt out of gifts" check box

And an option to specify "the project" for donations over \$50

Possible projects: FSB completion, power lines burial, privy, or ...

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FES
$25- newsletter, decal, pin
$50- all + 2 caps
$100- all + signed eseal book
$250- all + DVD + 2 party tickets
$1500- all for life
PT. SAN LUIS LH
$35- newsletter, decal
$60- all + water bottle
$100- all + 2 trolley tour tickets
$500- all + fleece vest + 2 special event tickets
$1000- all + name on plaque
PT. SUR LH
$35- 1 pass + newsletter
$50- 2 passes + "
$100-4 passes + "
$250-8 passes + "
$500-12 passes + "
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\$1000- 12 passes + private tour